

Home > News and Events > Press Releases > Ingres Launches Involve Partner Program

PRESS RELEASES

06/05/2006 — Ingres Launches Involve Partner Program Aimed At Helping Partners Grow Margins and Lower Costs

06/01/2006 — Ingres SVP of Engineering Emma McGrattan to Speak at Enterprise Open Source Conference

05/25/2006 — Ingres SVP of Engineering Emma McGrattan to Speak at Red Hat Summit

05/23/2006 — Ingres Corp. CFO Tom Berquist To Participate in a "Fireside Chat" at UBS Enterprise Technology Conference

05/12/2006 — Ingres CFO Tom Berquist to Speak at TIEcon Conference on May 13

04/24/2006 — netCustomer and Ingres Expand Partnership to Provide a Cost-Effective, Open Source Alternative

04/04/2006 — Ingres and Cognizant Partner To Create Business Open Source Alternative

03/29/2006 — Ingres to be Recognized as a Top 20 Privately Held Software Company

03/20/2006 — Ingres Hires Key Oracle Database Development Executive

02/06/2006 — Ingres Appoints Chief Financial Officer

01/25/2006 — Ingres Continues to Strengthen Sales and Support Teams

## NEWS & EVENTS



### INGRES LAUNCHES INVOLVE PARTNER PROGRAM AIMED AT HELPING PARTNERS GROW MARGINS AND LOWER COSTS

#### Ingres Extends Open Source Benefits to Hundreds of Partners and Customers

REDWOOD CITY, Calif., June 5, 2006—Ingres Corporation, the leading business open source database company, today announced Ingres Involve, a new program designed to help partners achieve success by easily and cost-effectively integrating Ingres products with their core solution offerings. The new program offers a refreshing approach for embedded and integrator partners to grow margins, reduce total cost of ownership, and build a sustainable business around the open source model.

"Partners are essential to Ingres and we're committed to their success. Together we offer customers more choice, more complete and effective solutions, and a full life-cycle of services at half the cost," said Mike Coney, Executive Vice President of Sales and Support, Ingres Corporation. "Ingres serves as a credible alternative to partners searching for greater flexibility and higher return on their database investment. We believe our pricing model gives partners new opportunities to grow margin through predictable revenue streams not offered by closed-sourced vendors."

In the past, partners typically found themselves locked into paying high, up-front licensing fees on top of support and services just for the right to use the database platform for their solution. In addition, the business practices of traditional, closed-sourced vendors has often been fraught with "putting the squeeze" on existing partners at renewal time. With a subscription-based pricing model, Ingres supports pricing transparency, subscription fees payable over time, and no punishment for success at renewal time. As a result, partners are never blindsided at renewal time because, unlike competing database vendors, Ingres is highly transparent and non-competitive.

"With more than 700 TietoEnator customers actively using Ingres support, we plan to extend our partnership under the Ingres Involve partner program," said Uffe Grydgaard, director of Data Management Nordic for TietoEnator, one of the largest IT services providers in Europe. "We not only like the flexibility Ingres brings to our technology solution, but their ability to put forth a program that speaks directly to our needs as Ingres's leading partner in the Nordics. The combination of legacy and open source models help extend our existing and future opportunities."

"We have been a longtime partner of Ingres and are more energized than ever by the future of our partnership," said Chip Nickolett, president and CEO of Comprehensive Solutions, a leading database systems consultancy company in the United States. "It is great to see Ingres come out with a new and focused approach to partnering that directly speaks to my business needs. We intend to continue building our solutions around Ingres technology to take advantage of not only the upgrades and strong legacy base, but also the cost advantages reaped from the open source model."

"As a longtime partner of Ingres, we plan to subscribe to Ingres Involve as it directly places Empower in the driver's seat, taking into consideration key partner incentives and our business needs," said Alan Greig, CEO of Empower, a leading HR solutions integrator in Asia Pacific. "Ingres's plans to make margin available to ISVs upon deployment is aggressive, innovative, and mutually beneficial. This is the level of focus and clarity that ISVs worldwide are looking for and, until now, has been largely absent. By running Ingres as our backbone, we fully expect to leverage the open source model for greater ROI of Empower solutions."

With more than 10,000 enterprise customers and 20-plus years of experience delivering enterprise databases, Ingres is uniquely positioned to supply technology, service, support and education to partners looking to build enterprise-class solutions that drive maximum value for their customers. "We want to be the easiest database vendor to partner and do business with by supplying partners with technology and services that are easy to install, maintain and support," continued Mike Coney.

01/10/2006 — Former Oracle Executives Join Ingres

11/29/2005 — Ingres Attracts Additional Industry Veterans to Lead Global Sales and Support for Enterprise Customers

11/07/2005 — CA Partners with Garnett & Helfrich Capital in Ingres Divestiture

11/07/2005 — Ingres Announces World-Class Management Team...

## About Ingres Involve

The Ingres Involve partner program has been designed to meet the specific industry needs of partners worldwide. To help our partners achieve and exceed the expectations of their customers, Ingres supports partners every step of the way with the business, technical and operational resources needed to achieve long-term growth. Empowering partners for success, Ingres provides a comprehensive mix of strategic and tactical offerings that deliver results. For more detailed information about Ingres Involve, please visit [www.ingres.com/partner](http://www.ingres.com/partner).

## About Ingres

Ingres Corporation is the leading Business Open Source software company, created in November 2005 as part of a partnership between CA, Inc. (NYSE: [CA](#)) and [Garnett & Helfrich Capital](#). Based on more than 25 years of technology investment, Ingres Corporation offers a product family of enterprise-class, highly scalable databases and tools that are currently being used by more than 10,000 major global customers and partners. Ingres's database technology is also embedded in a large number of major third-party software offerings including CA's primary product offerings Unicenter and eTrust. Ingres Corporation is based in Redwood City, California, and has major development, sales and support centers in Islandia, Long Island, and Slough, England, and supports customer implementations in more than 58 countries around the world.

Additional information is available at [www.ingres.com](http://www.ingres.com) or (650) 587-5500.

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